

## **T & W Civil Engineering Ltd Case Study**

Something Finance Directors everywhere can agree on is the need for modern finance processes to facilitate better decision-making, efficiency and compliance.

When Adam Burchnall, Finance Director at T & W Civil Engineering Ltd, joined the business just over a year ago, it soon became clear that the thriving company's legacy systems no longer met its current needs. The Northamptonshire-based civil engineering and groundwork company has been trading for over 25 years, providing an outstanding service for some of the Midlands' leading house builders.

### **Creating integrated, real-time data visibility**

**"It's not overly complicated, which is a compliment to EasyBuild." - Adam Burchnall, T & W Civil Engineering Ltd.**

There were two main problems with the legacy systems that T & W were using. The first was that there was no integration between the Procurement and Finance systems and the two systems were clunky and slow. Second was that month-end was the only point at which data was visible. T & W needed real time information to be able to make swift business decisions in a fast-moving environment. The company chose the award-winning EasyBuild ERP software as an all-in-one solution because it is designed for the construction sector, with an easy-to-use, intuitive interface.

### **Committed to clients' success**

**"I'd been nervous about data migration, but within a day, it was complete – over three companies!" – Adam Burchnall**

For T & W, the cultural and behavioural change that implementing a new system brings was one of the biggest challenges. T & W took some time to work out with different areas of the business exactly what their needs were, assisted by dedicated support from EasyBuild's professional services consultants throughout the process. This approach meant that the new system went live seamlessly across three different companies, simultaneously. T & W's finance and buying teams were able to see *why* EasyBuild was being installed and could see *how* the software would benefit them and the company. The EasyBuild team gave support to T & W through training days and the implementation was successfully achieved on time. Within a week or two of installation, support ticket requests were already rare.

### **Collaborating to meet clients' needs**

**"EasyBuild's Development Team is very accommodating and supportive." – Adam Burchnall**

One of EasyBuild's key strengths for T & W was their development team's willingness to add in extra functionality to tailor the solution exactly to the client's needs. Because EasyBuild only creates solutions for the Construction sector, improvements will usually benefit other clients too and so the development team is very open to listening to an individual client needs and doing their utmost to find a great solution.

## **Facilitating smooth running projects and improved cost management**

**“We have so much more information to make informed decisions, as a business.” - Adam Burchnall**

The biggest benefit so far from using EasyBuild for T & W has been having rapid access to real-time information from one system, rather than information only at month end from two different systems. The increased data visibility has led to better efficiency, effectiveness and also to reduced administration time. Not least, the move from processing 100,000 paper invoices a year manually to adding them electronically to a job so that they are visible to the commercial team.

Next up for T & W and EasyBuild is tackling mobile functionality with a view to reducing waste and inefficiencies on site. The next step in digitising invoices through Optical Character Recognition technology is also something T & W are progressing further.

## **Making construction businesses more efficient, compliant and profitable**

**“You can reap the benefits from day one” – Adam Burchnall**

EasyBuild’s reputation for integrity, collaboration and a commitment to excellence means that clients can expect an outstanding service. We know that implementing a new ERP system can sometimes be a painful process, particularly when staff are resistant to change. However, T & W’s experience shows that, with careful planning in-house and EasyBuild’s professional services consultants on hand to help every step of the way, the extensive benefits of implementing a leading ERP solution can be felt immediately. In a fast-changing commercial world, improved efficiency, compliance *and* profitability plus happier staff and clients are critical success factors. Partnering with EasyBuild makes commercial sense on so many levels. Which company wouldn’t want that?